

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 AF-10
PA-01 SS-15 NSC-05 SP-02 /069 W
-----019494 090218Z /73

R 081630Z MAR 78

FM AMEMBASSY LISBON

TO SECSTATE WASHDC 4978

INFO AMCONSUL PONTA DELGADA

COMUSFORAZ

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E.O. 11652: N/A

TAGS: EAIR, PO

SUBJECT: TWA ACCESS TO LAJES

REF: A) LISBON 1533 B) LISBON 1348

1. TWA LOCAL REP MET MARCH 7 WITH TAP OFFICIALS TO DISCUSS, AMONG OTHER ITEMS, TWA LAJES ACCESS. TAP PRESIDENT MONTEIRO DA SILVA CLAIMED THAT TAP INTENDS TO INVITE TWA NEW YORK OFFICIALS TO LISBON TO DISCUSS CONCRETE PROPOSALS, PRESUMABLY TO BE PUT FORWARD BY TWA. LATER, HOWEVER, WHEN LOCAL TWA REP STATED HE COULD NOT VISUALIZE WHAT PROPOSAL HIS SUPERIORS MIGHT BE ABLE TO MAKE, TAP'S DIRECTOR OF COMMERCIAL OPERATIONS (HELDER TORRES) EXPRESSED DOUBT ABOUT NEED TO INVITE SENIOR TWA OFFICIALS TO LISBON.

2. LOCAL TWA REP IS CONVINCED THAT TAP WANTS TO EXTRACT PAYMENT, IN FORM OF FREE SERVICES, FROM TWA AS PRICE FOR ACCESS TO LAJES. HE DOES NOT BELIEVE TWA WILL BE WILLING OR ABLE TO MEET TAP DEMANDS. IN VIEW OF THIS APPARENT IMPASSE, LOCAL REP MAY REQUEST NEW YORK AUTHORIZATION TO FILE WITH GOP A SUMMER OPERATING SCHEDULE FOR LAJES. HE
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ANTICIPATES THAT GOP CIVAIR AUTHORITIES WILL DENY THE FILING, BUT BELIEVES THE PROCESS WILL AT LEAST HELP TWA'S PUBLIC IMAGE IN THE AZORES.

3. TWA TRIES TO MEND REGIONAL FENCES: GIVEN AZOREAN PRESS CRITICISM OF TWA FOR FAILURE TO INITIATE LAJES SERVICE, LOCAL REP FELT COMPELLED TO "SET RECORD STRAIGHT."

ACCORDINGLY, HE HELD PRESS CONFERENCE AT LAJES LAST WEEK
TO EXPLAIN REASONS FOR CONTINUED LACK OF SERVICE. COPY
OF PRESS RELEASE BEING POUCHED TO DEPT. PONTA
DELGADA WILL REPORT LOCAL REACTION.

4. COMMENT: UNLESS TWA COOPORATE HEADQUARTERS HAS ALTERNA-
TIVE QUID FOR BLOCKED SEAT ARRANGEMENT, RESOLUTION OF
IMPASSE THROUGH INTER-CARRIER NEGOTIATIONS APPEARS NON-
VIABLE. IN ABSENCE OF SUCH ALTERNATIVE, STATUS QUO IS
LIKELY TO PERSIST INDEFINITELY, UNLESS PRESSURE ON GOP
IS ESCALATED. WOULD APPRECIATE DEPT'S ADVICE.
BLOOMFIELD

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, AGREEMENTS, MEETINGS, AIRPORT FEES
Control Number: n/a
Copy: SINGLE
Draft Date: 08 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Secure: OPEN
Status: NATIVE
Subject: TWA ACCESS TO LAJES
TAGS: EAIR, PO, TWA
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